

# PRIVATE ONE-ON-ONE PROFESSIONAL COUNSELING

## THE NEED

Successful lawyers must be skilled in the key facets of communication skills to lead a high-performance firm and move it forward in a radically changing business environment.

## WE CAN HELP

Our instructors will help each lawyer to build skills in the areas they need. They will develop the confidence and competence to communicate firm vision, establish trust, manage effectively and meet strategic goals. Often, the private sessions focus on:

- Advanced Presentation Skills
- Managing Media Interviews
- Leadership and Management Issues
- Client Development Efforts

## HOW WE WORK

Private Counseling Sessions are personalized and heavily customized to ensure an emphasis on each individual's development objectives. The coach will interview the lawyer and key players in their work life prior to the initial training session.

## OUR UNIQUE FOLLOW-UP

A few weeks after the workshop, the participant will receive a personalized DVD. The DVD will include their final taped presentation edited to include additional coaching from their instructor.

## OTHER DETAILS

Private counseling varies in length depending on client need.

